

Timestamp	Question
Ep 6 01:50	How does a business come to grips with this absolute paradigm shift in the way you do work?
Ep 6 04:29	In terms of fire compliance, what is your experience around what you are seeing out there more broadly in the marketplace, both in apartments with tenants and would council and how you see this evolving, if we are in for a longer term lockdown?
Ep 6 05:41	You have a workforce going into people's apartments, have you had people deny you entry?
Ep 6 06:02	Talking about Annual Fire Statements specifically, I understand there are a number of councils out there that that a signalling that they are going to be more lenient and allow you to extend. Is that your expectation for something that you hope to see across the board?
Ep 6 07:54	A lot of people are cohabiting in higher densities for longer periods of time, cladding is still an issue, potentially faulty cabling in a number of buildings, fire issues based on defects. Even though there may be challenges, is having your fire up to up to speed is critical for a habitation and for safety those residents?
Ep 6 08:52	More people at home means more accidents. How has that impacted your workforce?
Ep 6 10:57	In terms of insurance claims, how long do you think are we in a state of stasis while people really try and understand the full extent the timing, but surely we can't, if we do expect this class for a minimum of three maybe up to six months, surely we can't kick this all down the road that far?
Ep 6 12:33	Speaking about a natural attrition immediately of 30%, how are you, projecting this in terms of your workflow moving forward? Then, how and what advice do you have around cash flow management at present?
Ep 6 17:40	The criticality and the need for fire will continue, have you started to project cash flow into your business in terms of owners corporations, more generally, having less funds available?
Ep 6 19:20	Speaking about a 30% potential drop in workload. As a business, these black swan events terribly difficult, if not impossible, to plan for, how are you dealing and adapting? Are you seeing technology as a solution here to your current and future problems?
Ep 6 21:42	Do you expect as a business for this to be your new business as usual, and the fact that you'll adapt your processes around the fact that you don't have to be there in person?
Ep 6 22:22	How does technology is assist you and what innovations do you do you currently have? What do you think is a potential solution to some of these challenges? Remedial work needs boots on ground to be done, so are there innovations that you can think of the adapt to the current climate?
Ep 6 23:52	In terms of a website for every building, is that website a communications channel that you use to distribute information into those buildings?
Ep 6 24:50	You mentioned you have staff going into apartments and how long this new normal will apply. What are you doing, by way of pre-screening for example with residents or with your staff or what's the expectation?
Ep 6 26:43	In terms of Fire Compliance, what are you seeing in terms of your own internal processes? Are you pre-screening residents when you go into apartments and or vice versa? Are they asking you "are you infected or alike?"
Ep 6 27:48	Is there any hazmat clothing or preparation that you're making mandatory at this stage? Have you had any resistance to date?
Ep 6 29:04	Do you think there is merit in some sort of a standardised authority form or a letter of authority that can be showing that allows your team, for example, to travel to work and be able to enter apartments with a degree of comfort for those residents?
Ep 6 34:59	Can you explain the deferral of the commencement of the register for fire practitioners?

Ep 6 37:50	Do you expect this to change your customers needs and the way you interface with your customer permanently? Or are you viewing this as a blip, as you said, and you have a great indication that that work that work tunnel will continue with a little bit of stagnation in the short term?
Ep 6 40:17	If we expect if I can project this out 12 months, at a minimum of softened remedial works or deferred major works, will you shift into smaller jobs? Do you have other adaptive reuse type projects out there which are probably more aligned to owners corporations looking to add value rather than major remedial work. Is this an opportunity for you that others can't capitalise on? How's your long term planning looking?
Ep 6 41:46	The construction industry now has seven day a week working conditions, is that a benefit or a boon or just a thought bubble?
Ep 6 43:23	What sort of product innovations, do you see in the fire space? How long are you projecting this current impacted environment to have on your business?
Ep 6 46:24	What would you like to put out as your last thought bubble to everyone out there in the audience about the ways they can support the strata services community?