

Industry News

SCA (NSW) policy review



SCA (NSW) is undertaking a policy review to update and refresh our policies to better reflect the changes that have taken place since 2012. [Click here](#) to read the SCA (NSW) Policy Position 2012.

A great deal of change has been achieved in the last five years because of the policy positions we put forward to our membership and also the community and government.

We have seen the following changes in the industry because of SCA (NSW) policies:

- Community Renewal - our policy position was used to bring clarity to the new legislation and because of this we could articulate clearly to the government and other stakeholders the importance of embracing community renewal and creating workable laws.
- Inappropriate Uses of Buildings - SCA (NSW) identified this would be an issue years before companies like Airbnb arrived on the scene and we are in an excellent position to lead the debate.
- Preparing for a Carbon Economy - the success of the Smart Blocks program clearly demonstrates SCA (NSW) is a leader in providing tools and advice in reducing energy consumption.

The Minister Matt Kean MP pays tribute to Fair Trading Commissioner Rod Stowe



Commissioner Rod Stowe was honoured in Parliament last week by the new Minister for Innovation and Better Regulation, Matt Kean MP.

Mr Kean thanked Mr Stowe for his 40 years of service to the people of NSW, 28 years of which was work specific to consumer affairs.

“Four decades of continuous public service, and almost three decades dedicated to protecting consumers from dangerous products and shonky traders - these are magnificent milestones indeed,” Mr Kean said.

To read the Fair Trading press release [click here](#).

Behind the scenes



The SCA (NSW) Board recently held a strategy day where it considered and discussed comments from sponsor strategy workshops, a Secretariat strategy workshop and SCA national strategy workshop.

Also under review were SCA (NSW)'s current policy

We have an opportunity to again look to the future and shape it with our policy positions. Members are invited to share their thoughts on any issues which might be addressed in the new policy position.

Please provide any feedback to SCA (NSW) General Manager, Rachel Lynn at rachel.lynn@stratacommunity.org.au

The revised policies will be released later this year.

Industry health check



IBISWorld released a report at the end of 2016 into Multi-Unit Apartment and Townhouse Construction in Australia.

We thought members may be interested in some of the national data such as revenue for the 2016-2017 year projected to be \$19.3 billion representing annual growth of around 6.1 percent.

Market share is currently listed as Meriton at 5.7 percent, Lend Lease Group at 4.0 percent and Mirvac Group at 3.0 percent.

According to the report, current predictions are for a short-term slump in demand as new apartment stock appears to have exceeded housing requirements.

We will look at the report a little more closely and provide members with a more comprehensive commentary on this. Look out for it on the website soon.

Fair Trading Complaints Register



NSW Fair Trading has released its January data for its Complaints Register which lists businesses that

positions, how we can add value for our members and how to support their needs, affiliate relationships, our digital strategy and promoting strata as a career.

We acknowledged our achievements which include increased membership (from 1,895 this time in 2016 to 2,672 now in 2017) and sponsorship, increased education attendance, the updated website and use of social media - LinkedIn and Facebook.

Work is in progress for shared services with SCA National such as migration later in the year to a new national database, aligning sponsorship offerings and aligning annual awards categories.

The SCA (NSW) Secretariat has two new staff members, please welcome:

- [Penny Harrisson](#) - Events Coordinator; and
- [Amie Johnston](#) - Senior Business Development Manager.

Members are encouraged to contact our new Business Development Manager to arrange a time to have a “Coffee with Amie” to discuss your membership/sponsorship needs, plus she can talk to you about upcoming events and direct you to the right place for our educational offerings.

Email: bdm@stratacommunity.org.au or 9492 8214.

2017/18 Strata Services Directory Update your details by 31 March



Corporate Strata Services members have until **31 March** to update their company listings in the **2017/18 SCA (NSW) Strata Services Directory**.

To update your company's **listing details** or to **advertise** please click here for [booking form](#).

Want to increase your company's exposure in the Strata Services Directory?

Company Listings

are subject to more than 10 complaints within a calendar month.

The Complaints Register is established under **S86AA** of the Fair Trading Act and was created to provide businesses with an incentive to increase their level of customer service and help consumers make informed purchasing decisions.

For more information [click here](#) to access the Fair Trading website or download the Complaints Register guideline [here](#).

SCA (NSW) Website | Job Advertisements



Don't forget that you can advertise job vacancies for the strata industry on the SCA (NSW) website. This service is a complimentary benefit for all financial corporate SCA (NSW) members.

For further information please email us at marketing.nsw@stratacommunity.org.au

Up to 5 free listings and **\$300** for any additional listings.

Advertising Prices

Half page adverts: **\$980**

Full page adverts: **\$1,595**

Advertising Value Packages

Book 1 full page and 1 half page for **\$2,575 (save \$980)**

Book 2 half pages for **\$1,560 (save \$400)**

Book 3 half pages for **\$1,960 (save \$980)**

To advertise please click here for [booking form](#).

Any further enquiries please [click here](#) or call us on **02 9492 8200**.

Events

Young Strata Network Launch Event



Join us for the launch event for the [Young Strata Network](#). The Young Strata Network is a group for under 35's in the strata industry who would like to learn from industry leaders and network with peers.

Date: Thursday 30 March 2017

2017 SCA (NSW) Owners Day



evolve

Encourage your Strata Committees to attend

SCA (NSW) [Strata Owners Day](#) is back again at the [Sydney Masonic Centre](#) on Saturday the 25th of March.

Time: From 6pm till 10pm for drinks and canapes

Location: Fourth floor, [Hotel CBD](#), 52 King Street, Sydney 2000

Keynote speaker: Brent Thomas, Airbnb, Head of Public Policy (Aus, NZ)

Tickets: \$30 per person (includes 4 hrs of drinks and canapes)

[Click here](#) to register or email events.nsw@stratacommunity.org.au to secure your ticket

We thank the event sponsors:



Encourage your strata committee members to attend, we will cover topics such as electronic voting, green roofing and will also have a panel to answer questions on the new strata laws.

Click [here](#) to check out the exciting program.

Tickets are **\$40 for Strata Owner Chapter members** and **\$60 for non members** (includes [Strata Owner Chapter membership](#) till June 2018).

For more information [click here](#).

Are you a Strata Services Member who would like to get involved? We have **sponsorship opportunities** available, to download the 2017 Strata Owners Day prospectus, please [click here](#).

For any enquiries please contact us at events.nsw@stratacommunity.org.au

SCA (NSW) 2017 Events Calendar

2017 Express Glass Strata Golf Day

Save the Date



Mark your diary, its time to dust off your clubs for the 2017 Express Glass Strata Golf Day.

Date: Friday 12 May 2017

Location: Moore Park Golf Club, Cleveland St, Sydney NSW 2021

To register your EOI or for any queries contact events.nsw@stratacommunity.org.au

We thank our sponsor:



The SCA (NSW) 2017 events calendar is now available online. Get out your diaries and start saving the dates for the must attend SCA (NSW) events.

To view the 2017 SCA (NSW) events calendar [click here](#).

For any enquiries please contact us at events.nsw@stratacommunity.org.au

Upcoming Education

Cert IV Strata Traineeship Grant Available

Register your EOI

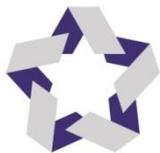


SCA (NSW) RTO partner, Real Estate Training Solutions P/L (RTO ID 90897), is offering NSW Government funded traineeships - CPP40611 Certificate IV in Property Services (Operations).

For further information and to register your expression of interest, please [click here](#).

Strata Services Specialist Course

Wednesday 15 March



STRATA SERVICES
SPECIALIST
COMPANY

We have **7 spots remaining** for the Strata Services Specialist course. This would be the **last opportunity for your company** to meet the requirements as a *Strata Services Specialist* and have the above logo next to your company's listing in our 2017/18 Strata Services Directory.

Please click [here](#) for the Company Specialist requirements.

Date: Wednesday 15 March

Session Time:

New attendees only: 8:15am - 1:45pm (**7 spots left**)

Cost: \$150.00 inc. GST

Certificate of Registration

20-22 March 2017



Start the new year in strata! To enter the industry as a strata manager you will need to complete three units of competency from the CPP30311 Certificate III Property Services (Operations).

This course is conducted over 3 days and is delivered in partnership with Real Estate Training Solutions P/L (RTO ID 90897).

Dates: Monday 20 to Wednesday 22 March 2017

Location: SCA (NSW) Training Room, Level 1, 845 Pacific Highway, Chatswood

Cost: \$990.00 (GST free)

To register please email education.nsw@stratacommunity.org.au

For more course information please click [here](#).

Certificate of Registration

Lunch Sponsorship Opportunities



SCA (NSW) is offering corporate services members the opportunity to sponsor a lunch at the Certificate of Registration (COR) courses.

This is a great opportunity to build relationships with new strata managers entering the industry as well as increase the awareness of your products and services.

Venue: SCA (NSW) Training Room, Level 1, 845 Pacific Highway, Chatswood, NSW, 2067.

To register email us at membership.nsw@stratacommunity.org.au

CPD Parramatta

Thursday 16 March



It is essential that today's strata manager has knowledge of the relevant legislation as this will equip you with increased authority when giving guidance and recommendations to your clients.

The CPD topic is on the **New Strata Legislation** and will cover the below areas:

- **New terminology**
- **Owners Corporation responsibilities**
- **Meeting procedures**
- **By-laws**
- **Renovations**
- **Managing agents**
- **Building managers**
- **NCAT**
- **Levy collection**

Date: Thursday 16 March 2017

Location: Mantra Parramatta, Cnr Parkes St And Valentine Av, Parramatta, 2150

Cost: The session is worth a full 12 CPD points and is \$175.00 for members and \$395.00 for non-members.

To register please email education.nsw@stratacommunity.org.au.

For more course information please click [here](#).

To download the 2017 booking form please click [here](#).

For any enquiries email us at events.nsw@stratacommunity.org.au

Level 1, 2 & 3 Accreditation for Strata Managers



This is an excellent way of standing out from the crowd. Gaining any level of accreditation demonstrates to your stakeholders that you are a professional in your field.

For more information please click [here](#) or email accreditation.nsw@stratacommunity.org.au.

To apply please click [here](#) to complete the application form.

CPD Online



SCA (NSW) offers members and non-members the opportunity to fulfil their CPD requirements online via E-Learning.

Read the materials, complete the assignment, submit for marking and provided you pass, then you are compliant for another year.

The price is \$139.00 for SCA (NSW) members and \$245.00 for non-members. This price includes GST.

Click [here](#) to get started now.

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