



9/9/2016

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2016 SCA (NSW) Convention | 27 & 28 October 2016 | Hilton Sydney Hotel

**Registrations Now Open!**

evolve



We are pleased to launch the [2016 SCA \(NSW\) Convention](#) being held from **Thursday 27** to **Friday 28 October** at the **Hilton Sydney Hotel**.

This year's program has been developed with our strata managers and principals unique needs in mind. We have an extensive range of topics lined up over the two days plus a great trade exhibition showcasing the latest services and products for the strata industry.

To download the latest program please **click the image below**.



Book now and take advantage of the **early bird special**.



For any enquiries email us at [events.nsw@stratacommunity.org.au](mailto:events.nsw@stratacommunity.org.au)

## Industry News

### How do you resolve conflicts in the schemes you manage?



The team at City Futures at the University of New South Wales wants to hear about your experiences and strategies.

This project is supported by SCA (NSW) and the results will be used to develop SCA (NSW)'s training modules.

To find out more about the project and how to get involved, contact Dr Hazel Easthope at [hazel.easthope@unsw.edu.au](mailto:hazel.easthope@unsw.edu.au) or [click here](#).

**SCA (NSW) Director Profile | Reena Van Aalst**

### New Green Scheme for Apartments



Applications for the City of Sydney's Green Scheme for Apartments close **28 September**. Participation is **free** and offers ongoing operational and maintenance cost savings for Owners Corporations.

Buildings will receive:

- tailored energy and water assessments to identify cost-effective improvements and upgrades in common areas
- technical support to help implement energy and water efficiency upgrades
- a waste and recycling operational assessment with tailored solutions
- an online platform to track and manage energy and water consumption



Things don't stand still in Reena's world for very long. She is a busy, well-accomplished person with a wealth of experience that the strata industry is well-known for amongst its great achievers. To find out more on what Reena has been doing lately - and especially about her new role, [click here](#) to read on.

### Outsourced Contractor Compliance



Why is it critical to validate and re-validate ABNs? How important is it to check if a contractor holds the right insurance and licence?

So that you are not exposed to any avoidable risks, here are some tips.

- Check the handyman or domestic plumber's ABN before every job.
- You may have engaged the same contractor for years. How do you know if their ABN still matches their trade or company licence?
- Without you knowing it could they have changed their business entity from sole trader to company or partnership?
- Are you aware that an electrician or air conditioner specialist must hold a licence?
- Is your gardener's insurances still valid or past their expired date?
- Are renewal notices issued routinely before the due date?
- Do you have a full proof system in place to track and file these documents securely?

To assist you there are independent contractor management companies that focus on compliance document tracking specifically for the strata industry.

Visit [www.tradesmonitor.com.au](http://www.tradesmonitor.com.au) to find out more

To be eligible to apply, buildings must be a minimum of six storeys (or 50 apartments) and located within the City of Sydney local government area.

Visit the [Smart Green Apartments](#) website for more information.

### Savvy Investors See Big Profits in New Strata Rules



New strata laws come into force on November 30 and with this the increased power for the majority of owners (75%) within a strata scheme to sell should they wish to take advantage of redevelopment opportunities.

This change in legislation is expected to spur redevelopment in inner Sydney suburbs and growth corridors with other states expected to follow suit.

Please click [here](#) to read the full article by Duncan Hughes, originally published in the Australian Financial Review on the 13/08/2016.

### Certificate of Registration

#### Lunch Sponsorship Opportunities



SCA (NSW) is offering corporate services members the opportunity to sponsor a lunch at the Certificate of Registration (COR) courses.

This is a great opportunity to build relationships with new strata managers entering the industry as well as increase the awareness of your products and services.

To download a booking form please click [here](#).

For any enquiries email us at [events.nsw@stratacommunity.org.au](mailto:events.nsw@stratacommunity.org.au)

about their contractor management services.

## Upcoming Events

### 2016 SCA (NSW) Convention

**Sponsorship Opportunities Selling Fast!**



evolve  
CONVENTION 2016 SPONSORSHIP  
AND TRADE EXHIBITION PROSPECTUS  
THURSDAY 27TH & FRIDAY 28TH OCTOBER 2016 • HILTON HOTEL SYDNEY



Don't miss this opportunity to increase your branding and affirm your presence in the strata industry.

We have the following sponsorship opportunities remaining:

Sponsorship Opportunities	Prices
Registration Booth	\$2,500
Lunch (1 remaining)	\$1,750
Wifi Sponsor	\$2,000
Pre Gala Dinner Drinks	\$3,300
Gala Dinner Entertainment	\$4,000
Keynote speaker sponsorship	\$3,000
Satchel Bag	\$5,500
Charging Station	\$2,000
Convention App	\$TBA

Sponsorship opportunities do sell fast so [click here](#) to download the **sponsorship prospectus**.

For any enquiries email us at [events.nsw@stratacommunity.org.au](mailto:events.nsw@stratacommunity.org.au)

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**New Legislation Seminar Roadshow**



SCA (NSW) in conjunction with NSW Fair Trading have released a second round of new legislation sessions at Parramatta, North Sydney and Cronulla.

To register for these session please click on the button below.

**REGISTER NOW**

DATE	LOCATION	VENUE	TIME
Wednesday 14 September	Parramatta	Parramatta Business Chambers, Lvl 12, 100 George St, Parramatta	8:30am - 12:30pm
Thursday 15 September	Cronulla	<a href="#">Cronulla Sharkies</a> , 461 Captain Cook Drive, Woolooware	8:30am - 12:30pm
Wednesday 9 November	Parramatta	Parramatta Business Chambers, Lvl 12, 100 George St, Parramatta	8:30am - 12:30pm
Thursday 10 November	North Sydney	North Sydney Business Chambers, 140 Arthur St, North Sydney	8:30am - 12:30pm

**Sponsorship opportunities** are available, to download a booking form, please [click here](#).

For any enquiries please email us at [events.nsw@stratacommunity.org.au](mailto:events.nsw@stratacommunity.org.au)

Watch this space as we will be releasing more dates and locations for regional NSW.

## Upcoming Education

CPD Roadshow | Friday 18 November

Cronulla



It is essential that today's strata manager has knowledge of the relevant legislation as this will equip you with increased authority when giving guidance and recommendations to your clients.

The CPD topic is '**Risk Management**' and will cover the below areas:

Certificate of Registration | 19-22 September

and 22-25 November



Take your first step towards a career in strata today!

To enter the industry as a strata manager you will need to complete three units of competency from the CPP30311 Certificate III Property Services (Operations). This course is conducted over 4 days and is delivered in partnership with Real Estate Training

- Window Safety Devices
  - Swimming Pools
  - Fire Safety
  - Asbestos
- Amendments to the Home Building Act

**Date:** Friday 18 November 2016

**Location:** Rydges Cronulla, 20-26 The Kingsway, Cronulla, NSW, 2230

**Cost:** The session is worth a full 12 CPD points and is \$175.00 for members and \$395.00 for non-members.

**To register:** Email us at [education.nsw@stratacommunity.org.au](mailto:education.nsw@stratacommunity.org.au).

For more course information please click [here](#).

#### CPD Online



SCA (NSW) now offers members and non-members the opportunity to fulfill their CPD requirements online via E-Learning.

Read the materials, complete the assignment, submit for marking and provided you pass, then you are compliant for another year.

The price is \$139.00 for SCA (NSW) members and \$245.00 for non-members. This price includes GST.

Click [here](#) to get started now.

Solutions P/L (RTO ID 90897 P/L).

#### Remaining dates for 2016:

- Monday 19 to Thursday 22 September 2016
- Tuesday 22 to 25 Friday November 2016

**Location:** SCA (NSW) Training Room, Level 1, 845 Pacific Highway, Chatswood

**Cost:** \$990.00 (GST free)

**To register:** Email us at [education.nsw@stratacommunity.org.au](mailto:education.nsw@stratacommunity.org.au) or phone (02) 9492 8200.

For more course information please click [here](#).

#### Level 1, 2 & 3 Accreditation for Strata Managers



This is an excellent way of standing out from the crowd.

Gaining any level of accreditation demonstrates to your stakeholders that you are a professional in your field.

For more information please click [here](#) or email [accreditation.nsw@stratacommunity.org.au](mailto:accreditation.nsw@stratacommunity.org.au).

To apply please click [here](#) to complete the application form.