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Industry News

New Year, new laws



At the end of 2015 the NSW Government released guidelines for real estate agents to stamp out the practice of underquoting. The changes took effect from 1 January 2016.

The new laws mean that real estate agents could lose their commissions and be fined up to \$22,000 if they underquote. The new laws require agents to quote prices within 10 percent of the lowest figure.

Find out more by clicking on the article on our website here (www.nsw.stratacommunity.org.au).

Other legislative changes in NSW starting 1 January included the requirement that cyclists over 18 years of age carry photo ID and the old paper travel tickets are mostly being phased out. If you use public transport then you should have an Opal card

2016 Membership Renewals



The SCA (NSW) membership period has changed from calendar to financial year and you would have received a notice for renewal in the mail.

You can renew your membership online by logging on to our members section [here](#), once logged in please select "My Account", "Renew Membership" then "Pay Membership".

For membership enquiries please email membership.nsw@stratacommunity.org.au or call us on 9492 8200.

by now. Go to www.opal.com.au to find out more.

Nationally postal costs also increased on 1 January. Postage stamps have increased from 70 cents to \$1. Check out the costs for other items such as large envelopes and parcels at www.Auspost.com.au

Upcoming Events

2016 SCA (NSW) Sailing Day | Friday 12 February

Registrations now open!



Join us at 1 pm on Friday 12th February 2016 at the Middle Harbour Yacht Club. You can race with your own yacht, borrow a friend's, charter a yacht for the day or come as an individual sailor.

(Yacht entry available for SCA (NSW) corporate members only)

Non-sailors can watch as the yachts cross the finish line, with crews joining in for drinks and canapés at our Networking Event at 4pm. A great way to wrap up a day at sea.

To register a yacht or as a sailor [click here](#) for the booking form.

For Networking Event registrations [click here](#)

For further enquiries email us at events.nsw@stratacommunity.org.au

Upcoming Education

Strata Services Specialist Course | Thursday 28 January CPD Roadshow | Upcoming Dates



For new Strata Service Specialists:

For new attendees, this course provides an excellent opportunity to equip yourself with specific knowledge about the strata industry. This way you can offer a professional and unique service that considers the needs of strata owners and strata managers.

Date: Thursday 28th January 2016

Location: SCA (NSW) training room, Level 1, 845 Pacific Highway, Chatswood

Time: Registration from 8.15am, course commences 8.30am and finishes 1.45pm

Cost: \$150.00 inc GST (payable prior to attendance)

Registrations: email by COB 22 January

membership.nsw@stratacommunity.org.au.

For more course information please take a few minutes to have a look [here](#).

For Strata Services Specialist wishing to renew:

Members who are certified as a *Strata Services Specialist* it may be time to renew. As a condition of retaining your *Strata Services Specialist* certification you must renew every two years.

We make it easy to renew, all you need to do is complete our half day course.

Date: Thursday 28th January 2016

Location: SCA (NSW) training room, Level 1, 845 Pacific Highway, Chatswood

Time: Registration from 1.45pm course commences 2.00pm and finishes 4.15pm

Cost: \$150.00 inc GST (payable prior to attendance)

Registrations: email by COB 22 January

membership.nsw@stratacommunity.org.au.

If you have any further inquiries please contact SCA

The 2016 CPD Roadshow kicks off in March and will be held at various locations around NSW. Check out the dates below and register now to ensure you have a seat and are able to obtain your 12 CPD points for 2016.

18 March- Parramatta

14 April- Milsons Point

11 May- Newcastle

15 June- Tweed Heads

21 July- Sydney CBD

26 August- Hornsby

19 September- Bondi

21 October- Canberra

18 November- Cronulla

For more information email us at education.nsw@stratacommunity.org.au.

CPD Roadshow | Trade Exhibitions

SCA (NSW) is offering the opportunity for Corporate Strata Services members to purchase a trade table at the CPD Roadshow to interact with the CPD delegates. This is a great opportunity to network with strata managers in NSW, build relationships, and increase awareness of your products and services.

To take up this opportunity or for further information please email events.nsw@stratacommunity.org.au



(NSW) on: (02) 9492 8200

Cert IV in Property Services | 15-16 February

Level 1, 2 & 3 Accreditation for Strata Managers | Apply Now



This is an excellent way of standing out from the crowd.

Gaining any level of accreditation demonstrates to your stakeholders that you are a professional in your field.

For more information please click [here](#) or email accreditation.nsw@stratacommunity.org.au.

To apply please click [here](#) to complete the new application form.

SCA (NSW) is now offering Certificate IV in Property Services (Operation). This course is designed for those who want to further their career in strata management as a **licensed strata manager**. This course will be delivered in partnership with Real Estate Training Solutions.

Dates: Monday 15 - Tuesday 16 February 2016

Location: SCA (NSW) Training Room, Level 1, 845 Pacific Highway, Chatswood

Cost:

Mixed Mode (combination of face to face and correspondence) \$3250.00 (GST free)

Correspondence Mode \$2500.00 (GST free)

To register: for this session please email education.nsw@stratacommunity.org.au or phone (02) 9492 8200

Certificate of Registration | 23-26 February

The first Certificate of Registration course is now open for registration. Now you can be well on your way to having a great career in strata. This course will also be delivered in partnership with Real Estate Training Solutions.

Dates: Tuesday 23 - Friday 26 February 2016

Location: SCA (NSW) Training Room, Level 1, 845 Pacific Highway, Chatswood

Cost: \$990.00 (GST free)

To register: for this session please email education.nsw@stratacommunity.org.au

or phone (02) 9492 8200

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